

IN WINE THERE IS TRUTH 

VINES

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CAYMUS VINEYARDS 2009 SPECIAL
SELECTION CABERNET SAUVIGNON
MASI 2005 SEREGO ALIGHIERI
VAIO ARMARON AMARONE CLASSICO
MOËT & CHANDON 2002
GRAND VINTAGE CHAMPAGNE
TAYLOR FLADGATE
20-YEAR-OLD TAWNY PORT
MARCHESI DE' FRESCOBALDI 2006
CASTELGIOCONDO BRUNELLO DI MONTALCINO
THIRTY BENCH WINE MAKERS 2010
SMALL LOT TRIANGLE VINEYARD RIESLING

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GAINS MOMENTUM

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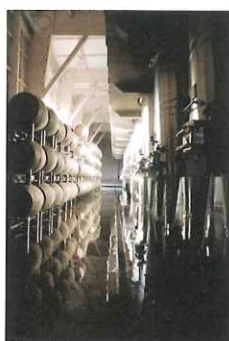




NEW DIRECTIONS

ORGANIC WINE GROWING GAINS MOMENTUM AT CONO SUR

Big Sur: Cono Sur's winery in Colchagua Valley produces wines for the Bicycle, Organic, Vision, 20 Barrels and other labels | A dedicated Pinot Noir cellar was created in 1999 | The winery farms 1,800 hectares across 100 different estates



MATÍAS RIOS COULD SPEND HOURS TALKING ABOUT THE VARIOUS NEW PROJECTS and initiatives going on behind the scenes at Cono Sur Vineyards and Winery. The dynamic estate is looking to launch a new late harvest Riesling and sparkling rosé from the emerging Bio Bio Valley and a new icon Cabernet from the established Maipo Alto Valley next year.

There are also plans to start production on a traditional method Blanc de Blancs-style sparkling wine, made with fruit from the Casablanca Valley vineyard that supplies the winery with top-quality grapes for its 20 Barrels label Chardonnay.

"We always have new wines," says the affable winemaking manager. Since joining Cono Sur in 2003, Rios has championed the winery's efforts with Pinot Noir as well as expanded its organic vineyard management and winemaking programs.

Rios and Adolfo Hurtado, chief winemaker and general manager, led a team dedicated to making expressive wines from Cono Sur's 100 different estates, which equal more than 1,800 hectares. They've been working to forge close connections between regions and the best-suited grape varieties.

If there was ever a wine to turn people's heads it would be the Cono Sur 2009 Ocio Pinot Noir from Casablanca Valley, a silky, seamless red wine that stands out as the finest expression of the grape coming from Chile to date.

Not to be overlooked, however, is the growing portfolio of value-priced wines made for the Bicycle and Organic labels. The 2011 Organic Chardonnay is a perfect example. An excellent white with generous fruit and vibrant acidity, it's flavourful and fresh.

Rios credits the character of the wine to its vineyard site in the San Antonio Valley, located mere kilometres from the cooling influence of the Pacific Ocean.

It's a region in which no one would have dreamed of planting grapes when Rios graduated with his winemaking degree in 1999. "Today we push the limits," he explained. "We have opened our minds to new possibilities." ▣