

## Wine Reviews

### MEET THE MAKER AND WIN THE WINE!

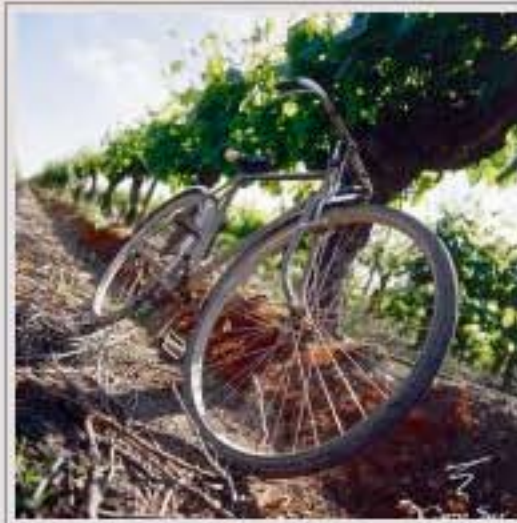
ADOLFO HURTADO is one of Chile's top winemakers and the man behind the success of Cono Sur which is a really forward thinking major wine brand; their tag line is "No family trees, no dusty bottles, just quality wine". They are particularly committed to caring for the environment, being the 1<sup>st</sup> winery to achieve Carbon Neutral delivery status. In August this year, *Cono Sur became the first winery in America and third in the world to be certified ISO 14064-1 through the CEMARS certification, positioning itself as a leader in environmental care.* In the vineyards, this commitment shows through clearly - the workers get around the vineyards by bicycle and gaggles of geese are natural pest controllers.

I first visited their Colchagua winery five years ago, and again last year when it was obvious that their commitment to top quality wine and sustainable environmental care goes from strength to strength. The many awards they have won over the past few years is testimony to that fact. A few weeks ago Adolfo made another visit to Ireland where I met up with him in Cork for a tasting of his wines which are distributed by Findlater Wine & Spirit Group. Supplying both the retail and hospitality sector, their range includes certified organics and icon brands such as Ocio. Their success with Pinot Noir is outstanding. Cono Sur is the 11<sup>th</sup> biggest wine brand in Ireland (AC Nielsen data) and this year was awarded Value Brand of the Year from the prestigious Wine & Spirits magazine

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Adolfo arrived at Cono Sur in 1997 when he was only 26 years old and had already achieved success in another emerging winery. However he has brought Cono Sur to new heights over the intervening years and for the past ten years has undertaken General Management of the company. You can find his Merlot, Pinot Noir, Cabernet Sauvignon and Chardonnay range throughout the major supermarkets at very good prices, and check out the 20 Barrells and Sabarita range on restaurant wine lists.

**We would like to offer you the opportunity to try some of his award winning wines with our compliments! Just enter the competition below to be in with a chance of receiving your bottles of Cabernet Sauvignon Reserva and Sauvignon Blanc Reserva.**

If you would like to win a sample of wines from Cono Sur just email us at [info@hotelreviewsireland.com](mailto:info@hotelreviewsireland.com) and tell us the name of the fabulous Donegal Hotel highlighted on our home page this month?

Get your answer in by the end of the month, and start 2011 with some fabulous wines from Cono Sur.

THE WINE FROM CONO SUR IS SPONSORED BY FINDLATER WINE AND SPIRIT GROUP [www.findlaterws.ie](http://www.findlaterws.ie)

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